



FINALLY, SOMEONE WHO ACTUALLY GETS IT.



Exactly what you had in mind™



When you work with a designer who gets it, you get exactly what you had in mind.

Begin by connecting with a designer who works with Waypoint Living Spaces™ and who can interpret your desires, needs, and style. This guide helps you get started, understand what to expect, and how you can get exactly what you had in mind. The accompanying Product Selection Fan introduces the Waypoint Living Spaces line of products from which you and your designer will create your ideal living space.

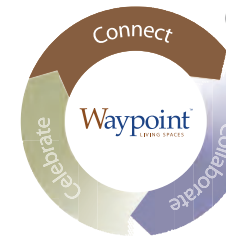


- > **CONNECT WITH YOUR STYLE**
 - The way you live
 - What you love
 - Pack the panache
- > **COLLABORATE WITH A DESIGNER**
 - Your vision becomes reality
 - A living space is born
 - Prepare
- > **CELEBRATE THE RESULTS**
 - Kick it up a notch
 - What next?

> CONNECT WITH YOUR STYLE



WHAT TO DO WHEN A ROOM IN YOUR HOME HAS NOT KEPT UP WITH THE WAY YOU LIVE



One day it occurs to you that, while your family has grown and your pantry has become better stocked, the pantry itself, indeed the whole kitchen, has become...cramped. Or maybe your child has gone off to college, and now you're eyeing that extra bedroom thinking how convenient it would be to have your office upstairs. It's time to bring your living space current with your life.

Think of what you need from your home today and what requirements you can anticipate. If you know, for instance, that someone will be moving back after graduation, a parent will be staying with you, or maybe everyone is nearly raised and on the way out, leaving you to satisfy only your own desires, you will want to proactively discuss these changes with your designer.

Whether your household is growing or contracting, life is always in flux and accommodations must be made. So take a discerning look at the rooms you've chosen to remodel and assess what works and what no longer does.

You will also need to know if your remodeling plans involve moving walls, will require an architect, plumber, or electrician.

Ask yourself too, how long you plan to live in your current home. The remodeling choices one makes for the next 15 years are not the same choices one makes knowing they will move in three.

This clear-eyed review will help crystallize your project's objectives and must-haves. Be sure to share all this information with your designer as you plan your new living spaces.





WHAT YOU LOVE HOLDS THE CLUES TO YOUR ULTIMATE STYLE

So take this opportunity to recall the things you love—the colors and textures you're most attracted to, the movies you watch, the fashions you wear. Think about the décor of your favorite stores and restaurants. Are you most at home in the country or do you thrive in the bustle of the city?



Pick up magazines that catch your eye and start a file of design ideas that speak to you. This file of spaces you love will help you formulate your ideas and will be a starting point for your designer as he or she begins to learn your taste.

When you meet with your designer, know the extent of your remodel, your budget and have that folder of pictures with you. Your designer will be overjoyed to have such an adept client. And that's a great way to get your project off to a strong beginning.



TOUCHES THAT PACK THE PANACHE

Your designer notices your collection of crystal and proposes glass-paneled, mullion cabinet doors to protect it and show it off. You want cabinets for your crafts room so your designer suggests a wide drawer base cabinet to store family art projects flat. Or maybe, upon measuring your kitchen, your designer begins to mentally formulate a plan featuring cabinets of

increased and decreased depth for a more engaging look and enhanced function (and a place for your enormous Thanksgiving turkey platter).

Your Waypoint™ authorized designer will show how to put together your choices from the Product Selection Fan in ways you may not have imagined to achieve the look you have already begun to identify.

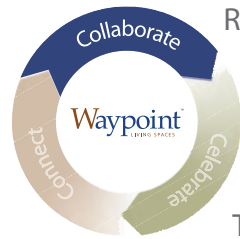
Note the Product Selection Fan's door styles that you like in the finishes that feel right. Enjoy discovering the organizational options, hardware and those wonderful embellishments known as decorative accents. Show your choices to your designer and watch the creative flair they bestow upon your ideas.



> COLLABORATE WITH A DESIGNER



COLLABORATE WITH A DESIGNER WHO CAN TURN YOUR VISION INTO REALITY



Remodeling can be a stressful process. Fortunately, your designer knows the terrain well. Their design experience and the fact that they use Waypoint products, services, and processes will leave you feeling reassured.

Through the process of sharing collected photos of spaces and choices from the Product Selection Fan, your designer has come to know you and your personal style. Fortified with this knowledge of you, your needs, concerns, and dreams your designer is now ready to deduce what will live up to your style and expectations. Together you are ready to begin establishing your ideal living space.

Your designer, in addition to presenting you with ideas you may not have otherwise considered, can help prevent costly mistakes. In short, the designer will be your new best friend (and design therapist as needed) throughout the transformation of your home. Work closely with your designer. That's the person with the expertise in all aspects of creating exactly what you have in mind.





FROM COLLABORATION, A LIVING SPACE IS BORN

One of the many exciting aspects of getting a Waypoint living space is the online Collaboration Space at waypointlivingspaces.com. Your project comes with a secure, private social network for you, your designer, and any interested



friends and relatives who you choose to invite into your Collaboration Space. This is a closed, by invitation only, social network, so you can relax and have fun with it. Let your friends in on what you're doing.

Aside from just enjoying its social aspect, use the Collaboration Space at the Waypoint Living Spaces website to keep your project organized and to post photos of your remodeling progress. Collaborate on the delivery schedule with your designer. Share your ideas. Post questions for your designer as they occur to you. Receive updates. Basically, you can be in touch throughout the entire project—which dramatically increases your chances of getting exactly what you had in mind.



PREPARE! A NEW LIVING SPACE IS ON ITS WAY

Being ready in advance of delivery will contribute greatly to the smooth progression of your project.

Pack and remove all items from the room being remodeled in anticipation of delivery, the accompanying chaos and dust. The fewer

things in the room, the easier it is for the installers to work, and the less likely it is that something precious will be damaged.

Don't forget to remove items from the opposite side of walls that are being worked on. Hanging art and shelving can become dislodged and shelved items can fall due to vibrations and pounding.

Ask the family to avoid using the room for the duration. This is especially tricky if you happen to be remodeling the kitchen. In this case, set up a temporary kitchen with life's essentials in another part of the house

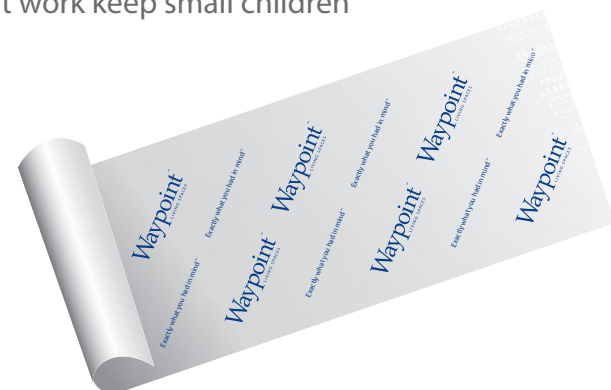
for quick and easy sustenance. You will also want to create a dishwashing station in your laundry room or one of your bathrooms.

Now is a great time to try new restaurants. Bring food in. Barbecue outside. Buy paper plates. Call in all your dinner invitation IOUs.

On delivery day, Waypoint delivery experts will use shielding runners, floor mats, and extra care to protect your home as well as your new cabinets as they bring them into your home. Waypoint delivery experts focus on respect for your home, your new cabinetry, and your time.

On days when cabinets are delivered or installers are at work keep small children and pets away from all the activity for their safety.

Offer coffee and maybe even cookies to any plumbers, electricians, or the workers who install your new rooms. A little kindness is always appreciated.



> CELEBRATE THE RESULTS





YOUR LIFE JUST GOT KICKED UP A NOTCH



Once the workers have left and your belongings are put back in order you will, at some point, find yourself standing in the middle of your new living space and you will experience an astounding moment

of wonderment. You did it. You set out on a mission to create something wonderful for yourself, your family and your home, and you did it.

Inconvenient? Of course. Chaotic, messy, and frustrating? Sure. Worth it? Oh yes. And it will remain overwhelmingly worth it for years to come. So congratulate yourself on undertaking the remodeling of your living space and for doing it so well.

You'll soon find that you remodeled more than just a room, and life will never be the same. It'll be better.

Share the joy with your friends.



NOW ALL YOU HAVE TO DECIDE IS WHO DOES THE DISHES AND WHICH ROOM YOU ARE DOING NEXT

So, closets, bathrooms, home offices, libraries, kitchens, laundry rooms—where to next?

Waypoint Living Spaces is focused on your ultimate satisfaction. Designers who deal in Waypoint Living Spaces get it, and share in the pride that we take in making the products that you select.

When we authorize dealers and their designers to carry Waypoint Living Spaces, it's because we know they will offer a positive experience. And the Waypoint delivery service only employs those who we're confident will respect the home, possessions, and schedule of the final customer—you.

We exert all this effort because we want you to experience a sense of joy every morning that you pad into your Waypoint living space for years to come—the joy of getting exactly what you had in mind.

